

Message Text

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PAGE 01 KHARTO 01327 201206Z
ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 /019 W
-----201357Z 024595 /43

R 201045Z APR 77
FM AMEMBASSY KHARTOUM
TO SECSTATE WASHDC 4185

C O N F I D E N T I A L KHARTOUM 1327

DEPT PASS COMMERCE FOR SIPS

E.O. 11652: GDS
TAGS: MASS, BEXP, SU
SUBJECT: PRODUCT OPPORTUNITY-MILITARY AIRPORTS

REF: A. STATE 88116, B. KHARTOUM 1226, C. KHARTOUM 1115

BEGIN UNCLASSIFIED

1. EMBASSY HAS LEARNED THAT ALL FOUR SUDANESE MILITARY AIRPORT PROJECTS--- NEW AIRPORTS AT DAMAZIN, CARTHAGO, EL FASHER (KHARTOUM 779) AND WADI SEIDNA AIRPORT EXTENSION --- ARE ONCE AGAIN UNDER ACTIVE CONSIDERATION. SUSPENSION REPORTED REFS B AND C HAS BEEN LIFTED AND DEADLINE EXTENDED TO MAY 31. THEREFORE, INTERESTED COMPANIES CAN CONTINUE PURSUE THIS PRODUCT OPPORTUNITY.

2. AEROMARITIME REPORT (REF A) THAT MUCH, IF NOT ALL, OF ELECTRONICS PORTION WADI SEIDNA STILL OPEN WITH BID DEADLINE OF APRIL 25 IS NOT RPT NOT CORRECT. COLONEL AL-MENNAA TOLD ECONOFF GROUND EQUIPMENT TENDER CLOSED MARCH 31 AND EVALUATION COMMITTEE NOW CONSIDERING OFFERS. MENNAA ADDED DEADLINE FOR CONSTRUCTION AND CIVIL WORKS OFFERS FOR WADI SEIDNA HAD BEEN EXTENDED UNTIL MAY 31. ECONOFF ALSO CONTACTED BY AEROMARITIME BY PHONE FROM WASHINGTON APRIL 19. PLEASE PASS INFO TO PATRICK GORMLEY OF
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AEROMARITIME AT 202-457-7434. END UNCLASSIFIED.

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3. COMMENT: EMBASSY REGRETS CONFUSION RE SUDAN AIRPORT PROJECTS. OFTEN CONFLICTING INFO PROVIDED BY SAME GOS SOURCE. BASED ON CONVERSATIONS WITH KNOWLEDGEABLE BUSINESSMEN HERE IT

NOW APPEARS SUSPENSION AIRPORT TENDERS WAS DUE TO TEMPORARY
LACK OF FINANCING. TOTAL COST SUDANESE MILITARY SHOPPING LIST
HAD BECOME GREATER THAN AMOUNT FINANCING AVAILABLE FROM SAUDI
ARABIA FOR MILITARY PROJECTS. THIS BECAME KNOWN AFTER AIRPORT
TENDERS ISSUED MARCH 10, AND GOS WAS FORCED SUSPEND TENDERS.
WITH NEWS THAT TENDERS HAVE BEEN REOPENED, IT SEEMS ADDITIONAL
SAUDI FINANCING HAS NOW RPT NOW BECOME AVAILABLE AND GOS
WILLING PROCEED WITH AIRPORT PROJECTS.
BREWER

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Message Attributes

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